

# Chamber News

» Official Business Publication Of The Kalispell Chamber Of Commerce «

## Mayor wants to revive local economy

CALEB SOPTELEAN/Daily Inter Lake

Kalispell Mayor Tammi Fisher called for a "progressive program to get our economy humming again" in her inaugural State of the City address on Wednesday.

Fisher spoke at the Kalispell Chamber of Commerce's June luncheon.

"Few of us in Montana like change, but we must be progressive," she said to a full house at the Red Lion Hotel Kalispell.

Lamenting the fact that the economic recession has gutted the city's housing market, Fisher called recovering from it the city's top challenge. She said the city is focused on putting its fiscal house in order and noted the



*Brenda Ahearn/Daily Inter Lake Mayor Tammi Fisher, right, speaks with Philip and Donna Harris after delivering the "State of the City" address on Wednesday at the Kalispell Chamber of Commerce June Luncheon.*

continued page 5 »

## Google, Microsoft & Facebook to participate in Tester's Kalispell jobs workshop

*Dozens of Montana businesses to attend Senator's July 9 Small Business Opportunity Workshop*

(WASHINGTON, D.C.) – Two of America's most successful internet companies and several Montana entrepreneurs are scheduled to participate in Senator Jon Tester's Small Business Opportunity Workshop on July 9 in Kalispell.

continued on page 4 »

## At a Glance

### July UNWINDs

» **Wednesday, July 28**  
**Rockin' the Boat Chamber Cruise**  
 525-8th St. E, Kalispell  
 5-6:30 PM

### August UNWIND

» **Thursday, August 19**  
**Stock Sale**  
 Departing from The Docks Restaurant  
 Lakeside  
 5-7 PM

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June Ribbon Cuttings



## Chamber Snapshot

### Visitor's Center Information Requests:

|                     | May '10 | YTD    |
|---------------------|---------|--------|
| Phone Calls:        | 544     | 2,652  |
| Walk-ins            | 414     | 1,616  |
| <b>VACATION</b>     |         |        |
| Packets             | 10      | 21     |
| Inquiries           | 79      | 405    |
| Email Inquiries     | 20      | 51     |
| <b>RELOCATION</b>   |         |        |
| Packets             | 3       | 19     |
| Basic               | 34      | 167    |
| Phone Books         | 3       | 14     |
| <b>WEB ACTIVITY</b> |         |        |
| Unique Visits       | 4,409   | 19,029 |
| <b>TOTAL VISITS</b> | 5,517   | 8,383  |

## Officers

- Terry Kramer**, Chairman of the Board, Kramer Enterprises  
**Tom Lund**, Vice Chairman of the Board, Rocky Mountain Bank  
**Dave Mitchell**, Secretary/Treasurer, CTA Architects and Engineers  
**Bob Schneider**, Immediate Past Chairman, First Interstate Bank

## Directors

- Susie Burch**, Flathead Valley Community College  
**Kris Carlson**, A+ Plus Healthcare  
**Nancy Davis**, Prudential Financial  
**Reed Gunlikson**, R Gunlikson CPAs  
**Scott Hagel**, Crowley Law Firm  
**Dave Harvey**, Sportsman Ski Haus  
**Tom Kurdy**, The Daily Inter Lake  
**Mark Lalum**, CHS  
**Jason Manger**, Applied Materials - Semitool  
**Denise Nalty**, Nalty Real Estate  
**Cheri Nelson**, Express Employment Professionals  
**Jim Ness**, Glacier Bank  
**Jim Oliverson**, Northwest Health Care  
**Kelly Robinson**, Plum Creek Timber  
**Loren Sallee**, Loren's Auto Repair  
**Ken Sugden**, Flathead Electric Cooperative  
**Chris Walters**, Hilton Garden Inn

## Ex-officio Directors

- Mike Pence**, Flathead County Administrator  
**Jane Howington**, Kalispell City Manager

## Professional Staff

- Joe Unterreiner**, President ..... 758-2804  
**Cary Aubrey**, Executive Assistant ..... 758-2803  
**Diane Bebee**, Receptionist ..... 758-2800  
**Chris Parson**, Small Business Development ..... 758-2802  
**Doug Bolender**, Government Contracting Services ..... 755-4221  
**Jill Seigmund**, Leadership Flathead Program Manager ..... 758-2810

## Consultants

- Anderson, Baker & Swanson** - Government Affairs  
**Edge Communications** - Media & Public Relations  
**JCCS** - Tax & Audit Counsel  
**Janet Schwalk** - Bookkeeping

# Kalispell Chamber of Commerce Mission Statement

The central mission of the Kalispell Chamber of Commerce is the cultivation and development of entrepreneurs and communities through the spirit of enterprise.

## June New Members

Please welcome these new members with your business.

### ALLEGIANT

Primary Contact ~ Sabrina LoPiccolo  
 8360 S Durango Dr  
 Las Vegas, NV 89113  
 Website: [www.allegiant.com](http://www.allegiant.com)  
 Phone: 702-505-8888



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### LINDA P. INC

Owner ~ Linda Pistoese  
 20 Four Mile Drive, Ste One  
 Kalispell, MT 59901  
 Email: [lindap@lindapreaestate.com](mailto:lindap@lindapreaestate.com)  
 Website: [www.lindapreaestate.com](http://www.lindapreaestate.com)  
 Phone: 406-752-8883  
 Fax: 406-752-8810

Dean & Leininger of Kalispell provides business sense and attention to detail which enables us to provide sound advice about selling or purchasing real estate properties. Our team approach of dedicated professionals has served our clients well. We place qualified agents with indepth knowledge of particular markets together to suit a client's particular needs. We are adept at representing our client's best interests by utilizing the technology and features that we have created for success and our personalized marketing approach. We pride ourselves in our use of innovative technologies to improve your properties exposure and provide detailed communication and follow through.

Our primary goal is to assist you in making intelligent, well informed decisions to best optimize your real estate transactions.

### OLSON SEARCH INTERNATIONAL

Owner: Jon Olson  
 1233 Quail Ridge Dr.  
 Kalispell, MT 59901  
 Email: [jon@olsonsearch.com](mailto:jon@olsonsearch.com)  
 Website: [www.olsonsearch.com](http://www.olsonsearch.com)  
 Phone: 406-756-5151  
 Fax: 406-756-5154



Olson Search International is a premier professional search and recruiting firm with an emphasis on forest products/wood products and building products industries. ●

# June Renewals

## 10 Plus Years

Glacier Outdoor Center/Glacier Raft Co  
Kalispell Grand Hotel  
Montana Auto Center  
Sutherland Dry Cleaners Inc  
Tire Rama Service Centers

## 5 to 9 Years

Governor Stan Stephens

## 1 to 4 Years

America's Best Value Inn/Glacier Peaks  
Eichner Builders Inc  
Grizzly Spine Pain & Rehab PC  
Kalispell Downtown Association  
Salvation Army •

# Natural Resources Tour: *Using the Flathead's Natural Resources for Local Energy Needs*

The Kalispell Chamber's Natural Resources Committee is hosting a tour on September 15, from 12:30 - 5:00 pm. This half-day session will provide an opportunity to tour and learn about how the Flathead is acting to solve its energy challenges with its own regional resources. Tour sites will include Flathead Electric's landfill gas energy site and Stoltze Lumber's proposed bio-mass combined heat and power project. Speakers will address the topics of power supply and transmission, Northwest Energy bio-mass feasibility study, renewable energy subsidies, and rules defining renewable energy.

For more information and a reservation, contact the office at 758-2800 or [info@kalispellchamber.com](mailto:info@kalispellchamber.com). •

### Flathead Regional Business Center Partners

15 Depot Park  
Kalispell, MT 59901  
(406) 758-2800  
(406) 758-2805: Fax

#### Business Expansion and Retention

Chris Parson  
(406) 758-2802  
[sbdc@kalispellchamber.com](mailto:sbdc@kalispellchamber.com)  
[www.nwmontanabear.com](http://www.nwmontanabear.com)

#### Flathead Community Foundation

Marc Lorenzen, Board President  
(406) 756-9047  
[info@flatheadcommunityfoundation.org](mailto:info@flatheadcommunityfoundation.org)  
[www.flatheadcommunityfoundation.org](http://www.flatheadcommunityfoundation.org)

#### Flathead Job Service Workforce Center

Mora McCarthy, Business Resource Consultant  
(406) 758-6241  
[mmccarthy@mt.gov](mailto:mmccarthy@mt.gov)  
[www.employflathead.com](http://www.employflathead.com)

#### Flathead Valley Community College

Jodi Smith, Workforce Training Director  
(406) 758-2809 (Wednesday's only)  
[jsmith@fvcc.edu](mailto:jsmith@fvcc.edu)  
[www.fvcc.edu](http://www.fvcc.edu)

#### Kalispell Chamber of Commerce

Joe Unterreiner, President  
(406) 758-2800  
[joe@kalispellchamber.com](mailto:joe@kalispellchamber.com)  
[www.kalispellchamber.com](http://www.kalispellchamber.com)

#### Kalispell Chamber Foundation

(406) 758-2800  
[info@kalispellchamber.com](mailto:info@kalispellchamber.com)  
[www.kalispellchamber.com](http://www.kalispellchamber.com)

#### Leadership Flathead

Jill Seigmund  
(406) 758-2810  
[seigmund@centurytel.net](mailto:seigmund@centurytel.net)  
[www.leadershipflathead.com](http://www.leadershipflathead.com)

#### Montana Manufacturing Extension Center

Bill Nicholson, Manager  
(406) 756-8329  
[bnicholson@coe.montana.edu](mailto:bnicholson@coe.montana.edu)  
[www.mtmanufacturingcenter.com](http://www.mtmanufacturingcenter.com)

#### Northwest Montana SCORE

Scott Roberts, Chapter Chairman  
(406) 756-5271  
[score@digisys.net](mailto:score@digisys.net)

#### Procurement Technical Assistance Center

Doug Bolender, Kalispell PTAC Manager  
(406) 755-4221  
[ptac@kalispellchamber.com](mailto:ptac@kalispellchamber.com)

#### Small Business Development Center

Chris Parson, Director  
(406) 758-2802  
[sbdc@kalispellchamber.com](mailto:sbdc@kalispellchamber.com)  
[www.kalispellsmallbusiness.com](http://www.kalispellsmallbusiness.com)

# FREE Health Care Reform webinar for Employers—July 22 at Noon

Customers are the top priority of Montana Chamber Choices. This means that as we diligently navigate the new world of federal health care reform our main concerns are the needs and priorities of small employers with 2-99 employees and sole proprietors.

On July 22nd at noon, please join us for a free online webinar about the impacts of federal health care reform on businesses. Topics covered include:

- small business tax credits;
- dependent coverage changes;
- grandfather status;
- health savings accounts;
- early retiree reinsurance;
- lifetime & annual limit updates and more.

Please RSVP for the webinar by sending an email to [kim@montanachamber.com](mailto:kim@montanachamber.com) For more information about quality, affordable health insurance for your small business visit [chamberchoices.com](http://chamberchoices.com). •





Join your friends and family in downtown Kalispell this summer. The Historic District of Kalispell invites you to shop the unique specialty stores and

enjoy breakfast, lunch or dinner at your favorite downtown restaurant or pub.

**Thursday!Fest** started the second festival year on June 24th with the music headliner, Too Slim and the Tail Draggers. This well attended festival brought to you by the Kalispell Downtown Association and the Kalispell Business Improvement District, continues every Thursday throughout the summer from 5:00 – 7:30. Located on 3rd Street East between Main and First Avenue East you will find not only great music on Thursday evenings but a variety of food choices, a children’s area with board games and face painting, artists and craftsman, and your favorite beer.

Plan on staying in Kalispell the weekend of July 23rd – July 25th as we start the weekend out with our first street dance celebrating the **2nd Annual Glacier Rally in the Rockies**. The dance will begin at 6:00 with a variety of musicians playing until 10:00. A beer and wine garden will be available along with some local food vendors. The location will be the same as Thursday!Fest on 3rd Street East. There will be an opportunity to preview some of the cars and pickups that will be in the parade on Saturday morning July 24th.

Rally in the Rockies is a benefit event for Flathead CARE and on Saturday, July 24th

the parade begins 10:00 AM, followed by a Show and Shine on 1st Avenue West at Center Street. This event is open to cars and pickups 1974 or older and all years of motorcycles.

The **42nd Annual Arts in the Park** will be held this same exciting weekend, July 23 – 25. Sponsored by the Hockaday Museum of Art, this festival highlights over 100 local and visiting artists and craftsmen offering quality, unique works for sale.

Don’t forget Kalispell’s summer concert season in Depot Park. Beginning June 29 join your neighbors, bring the family and enjoy some of the best music of the summer from 7:00 – 9:00 every Tuesday evening and from 11:30 to 1:30 every Wednesday afternoon. **Picnic in the Park** and visit historic downtown Kalispell.

Our summer event season will end with our First Annual 5K Run. The Kalispell Downtown Association and The Business Improvement District are pleased to bring you **“A RUN THROUGH HISTORY” Festival**. On Saturday, September 18 the 5K run begins at the Museum at Central School with the finish line at the Hockaday Museum of Art. The race begins at 11:30 followed by a festival featuring the music of Andre Floyd and Mood Iguana.

Check out downtownkalispell.com for the musical line up for the summer, the registration information for the 5K Run and much, much more. Historic Downtown Kalispell invites you to shop, dine and play with us this summer. Experience everything that Kalispell has to offer!

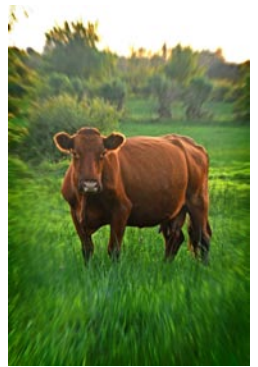
# 40th Annual 4H/ FFA Livestock Auction August 21

The Annual Northwest Montana Fair 4H/FFA Market Livestock Auction will be held Saturday, August 21, at the Fairgrounds Arena.

Two hundred forty animals are expected to be auctioned this year. The activities start August 19, with the UNWIND in Depot Park at 5:00 PM, which will feature the Grand and Reserve Champion animals. The Fair UNWIND is sponsored by Crowley Law Firm, Northwestern Energy, Tire Rama, Valley Bank, and Western States Insurance.

This business social will include a barbecued pig from Farm-to-Market Pork.

On Saturday, auction activities begin with a buyers breakfast at 7:30 a.m. The sale begins at 8:30, and the event concludes with lunch at noon. This will be the 40th year the Agribusiness Committee has sponsored this event. Chamber members are invited to come out and support these young people and buy some good meat for your family, employees, and friends. If you would like to buy, but cannot attend that day, you don’t have to miss out. Call the Kalispell Chamber at 758-2800. We would be glad to represent you and bid for you. We can also answer any questions you might have. Its easy and its fun!





# Chamber Calendar

July 2010

Sunday

Monday

Tuesday

Wednesday

Thursday

Friday

Saturday

All Meetings are at The Chamber unless otherwise stated.

|  |   |  |  |   |   |   |
|--|---|--|--|---|---|---|
|  |   |  |  | 1<br>Montana Chamber's Canada Day Luncheon<br>Red Lion Hotel<br>Noon – 1:30pm | 2   | 3<br>4th of July Parade<br>10 am<br>Main Street,<br>Kalispell |
| 4<br>Flathead Young Professionals<br>4:00pm – 5:00pm<br><br>Independence Day | 5<br>Leadership Flathead Meeting<br>3:00pm- 5:00pm            | 6  | 7<br>Kalispell Tourism Business Improvement District Meeting<br>3:00pm – 5:00pm          | 8   | 9<br>Sen. Tester Hosts Kalispell Jobs Workshop ~ Flathead Valley Community College<br>8:00am – 2:00pm | 10  |
| 11   | 12<br>Government Affairs Committee Meeting<br>4:00pm – 5:00pm | 13<br>BEAR Meeting<br>4:00pm – 5:00pm                  | 14<br>Ambassador Meeting<br>4:00pm – 5:00pm  | 15  | 16  | 17  |
| 18   | 19  | 20<br>Executive Board Meeting<br>7:30am – 8:30am       | 21<br>Natural Resources Committee Meeting<br>~ 7:00am – 8:30am                           | 22  | 23<br>Art in the Park   | 24  |
| 25<br>Art in the Park  | 26  | 27<br>Flathead Community Foundation<br>4:00pm – 5:00pm | 28<br>"Rock'in the Boat" Chamber Summer Cruise on Far West<br>Shoving off sharply at 5pm | 29  | 30  | 31  |

# Chamber Calendar

August 2010

Sunday

Monday

Tuesday

Wednesday

Thursday

Friday

Saturday

|   |  |  |   |   |   |    |
|---|--|--|---|---|---|----|
| 1   | 2<br>Leadership Flathead Meeting<br>3:00pm- 5:00pm<br><br>Education & Communications Committee Meeting<br>8:00am-9:30am<br><br>Flathead Young Professionals<br>4:00pm – 5:00pm | 3  | 4   | 5   | 6   | 7  |
| 8<br><br>Independence Day | 9<br>Government Affairs Committee Meeting<br>4:00pm – 5:00pm   | 10<br>BEAR Meeting<br>4:00pm – 5:00pm  | 11<br>Agribusiness Committee Meeting<br>7:00am – 8:30am<br><br>Ambassador Meeting<br>4:00pm – 5:00pm  | 12<br>UNWIND<br>The Boiler Room Rooftop<br>525-8th St. E<br>5-6:30 PM | 13  | 14 |
| 15  | 16   | 17<br>Executive Board Meeting<br>7:30am – 8:30am<br><br>Flathead Community Foundation<br>4:00pm – 5:00pm | 18<br>Natural Resources Committee Meeting<br>7:00am – 8:00am  | 19<br>Fair UNWIND, Depot Park<br>5:00 – 6:30 pm                       | 20<br>Northwest Montana Fair Parade “Hot Diggity Dog”<br>Main Street<br>10:00am | 21 |
| 22  | 23   | 24<br>Board Meeting<br>7:00am – 8:30am<br><br>Flathead Community Foundation<br>4:00pm – 5:00pm           | 25  | 26  | 27  | 28 |
| 29  | 30   | 31   | <p><b>Watch for these Upcoming Events:</b></p> <p>Sept 13&amp;14 Senator Baucus Hosts Montana Economic Development Summit<br/>Montana Tech, Butte MT</p> <p>Sept 15: Natural Resources Tour “Using the Flathead’s Natural Resources for Local Energy Needs”, 12:30pm – 5:00pm</p> |   |   |    |



All Meetings are at The Chamber unless otherwise stated.

# Mayor wants to revive local economy

>>from cover

2010-11 budget is expected to increase cash reserves by \$300,000.

Fisher offered a recap of what the city has done since she's been in office, including fashioning a new zoning ordinance to deal with medical marijuana.

The ordinance is an attempt "to keep the city from going to pot, literally and figuratively," she said.

Even though Montana voters approved medical marijuana six years ago, it didn't significantly impact the state until the Obama administration through Attorney General Eric Holder "declared the federal government would no longer prosecute marijuana crimes," she said, referring to a lack of prosecution in 14 states where medical marijuana has been approved.

The new ordinance, which banned new medical marijuana dispensaries and commercial grow operations as land uses in the city, "achieved appropriate balance in a legally sound and defensible manner," she said.

Fisher is looking to the state Legislature to fix the state law.

She noted the city now has a Tourism Business Improvement District, which is a "genuine and concerted effort to maintain the population base while marketing the city to the state, nation and world." The initiative is both citizen-

and business-driven, she said.

The city is looking for volunteers to serve on its urban renewal board and its impact fee committee, she said. Fisher said the urban renewal board will work to update plans that were developed in 1997.

Fisher said she believes the city can help facilitate economic growth through its four tax increment financing districts, which use future gains and taxes for current needs.

Other positives she noted include creation of the new 911 Emergency Coordination Center and working to rehabilitate damaged relationships such as the one with four rural fire departments.

"The jury's still out on a final decision" on expansion of the city's general aviation airport, but whatever the city does will be based on study, she said.

"We are not relying on hope to get us through the next four years," she said, quoting Lee Iacocca's ambition "to be the best, what else is there?"

"We don't want to be the last best place, we want to be the best place, and I think we're on the way to getting there." ●

*Reprinted with permission by the Daily Inter Lake.*

## Economic Outlook Mid-Year Update *Presented by the Montana Chamber of Commerce*

The analysis of Montana's economy could not be more timely. Pat Barkey and Paul Polzin of the Bureau of Business and Economic Research at UM are excited about reaching even more Montanans with their review and projections. A lot has changed since their Economic Outlook series this winter. We hope the information will be particularly useful this year, as businesses across Big Sky Country are making important decisions on economic direction. The fifth annual Economic Outlook – Midyear Update provides a special opportunity for Montana businesses and others to learn about the state's current and projected economic future.

We are pleased to recognize the following co-sponsors for the 2010 Kalispell Mid-Year Outlook: Kalispell Chamber of Commerce, Blue Cross/Blue Shield of Montana, Montana State Fund, Northwestern Energy, and Liberty Northwest.

The event will be held Thursday, July 29, from noon – 1:30 pm, at the Hilton Garden Inn Kalispell. The registration fee of \$20 includes lunch. To reserve your seat, contact: Dee Durand, 888-442-MONT (6668) ext. 100. ●



*A view of progress on the Kalispell Alternative Route looking north from Lone Pine. Substantial completion on the project is scheduled for November.*

*Walmart general manager, Julie Keyes, welcomes Chamber board chairman, Terry Kramer, to Walmart's Grand Opening. Julie presented the Chamber a check for \$2500 to support the Business*

*can't read the rest*



# UNcover What's Interesting, New and Developing



The **May 26 UNWIND** was held at New West Health Services. Wonderful aromas arose from the finger foods set out on the buffet table. Attendees mingled while sampling the fare that also included mini chili rellenos.

Door prizes were won by Richard Doran, of Montana Brokers, Inc won a fleece blanket; Jeff Lawler of Larco Auto electric speialty also won a fleece blanket; Marcia Siblingrud of Big Sky Properties wond a stadium chair; and J.R. Isles from the agency on Aging won a chess set. Sherry Abel of Abel Engineering, Inc was the lucky winner of the Split the Pot. ●



The threat of ominuous weather moved the food tables for the **June 1 UNWIND** from the Rooftop of the Boiler Room to the inside conference room. Delicious snacks



and treats filled the unique conference table that was also accented with blooming lilacs. The dark skies did not deliver their threat so attendees were able to take their food up to the roof to enjoy it. The Singleton Duo filled the air with live music while attendees sampled the goodies and gathered in small groups to visit.

Door prizes were won by Diane Medler of coldwell Banker; Steven Thompson of ADT Security; Steph Christianson of the Flathead County Library Foundation; and Dawn Jackson of the Whitefish Lake Lodge. Mora McCarthy from Flathead Job Service Workforce Center won the Split the Pot. ●



The *Montana Center*  
For Wellness & Pain Management  
at HEALTHCENTER

The Montana Center for Wellness & Pain Mangement hosted the **June 16 UNWIND**. Attendees were treated to a tour of the facility that included an

explanation of the variety of services offered. Fabulous Foods provided a delicious lite fare of finger foods and beverages displayed in the waiting room.

Door prizes were awarded to Steve Burgland of Great Bear Builders; Katie Chamberlain of A Plus Health Care; Daren Engellant of Glacier Insurance Strategies; Vince Padilla of North country Development; Mona Charles of Big sky Properties; and Wendy Lalum of CHS. Neil McShea from The Boiler Room won the Split the Pot ●



GLACIER SYMPHONY and CHORALE  Glacier Symphony & Chorale hosted the June 29th UNWIND. Guests gathered and

mingled throughout the building chatting and enjoying a nice array of munchies that included croissant sandwiches, crackers and cheeses including brie. Thanks to First American Title there was plenty of parking.

Door prize winners included Danny Skarda of RMB who won a CD, Tracy Bridges of Frontier Home Health who won an Eco Bag and, Brian Braunberger of the Flathead Beacon who won tickets. Charlette Padilla of The Boiler Room won the Split the Pot. ●



## Next UNWINDs

Rockin' the Boat Cruise  
July 28, 2010 • 5 - 7 pm



Departing from The Docks • Lakeside

Thursday, August 19, 2010  
5 - 6:30 pm



Stock Sale at  
15 Depot Park, Kalispell



# Tester's Workshop



>> from cover

- **Morrie Shechtman** of Kalispell, Chairman of Fifth Wave Leadership, which helps companies with leadership development, sales effectiveness, and recruitment;
- **Anne Marie Quinn** of Bozeman with Montana Molecular;
- **Kim Ormsby** of Bozeman, (2010 Montana Small Business Person of the Year) with The Natural Baby Company;
- **Larry Hall** of Ronan with S&K Electronics.

Other expected participants in Tester's workshop include prominent leaders with: Frontier Angel Fund, Glacier Bank, Kalispell Small Business Development Center, Montana Community Development Corporation, Montana Department of Commerce, Montana Economic Developers Association, National Center for Appropriate Technology, U.S. Department of Agriculture, and the U.S. Small Business Administration.

The workshop is scheduled for July 9 at Flathead Valley Community College in Kalispell, from 8 a.m. until 2 p.m. The event will focus on entrepreneurship, access to capital (such as loans, grants, and tax credits), and online marketing opportunities.

In the past two years, northwest Montana has been the hardest hit region for job losses in the state.

Tester's Kalispell workshop builds on similar events in Great Falls, Bozeman and Billings over the last year. More than 350 small businesses attended Tester's Bozeman workshop in February.

Contact: Aaron Murphy (406) 252-0291 or Andrea Helling (202) 228-0371

Google, Microsoft and Facebook will be on hand at Flathead Valley Community College for Tester's event to offer advice to Montana businesses on job creation, innovation, and marketing opportunities.

Dozens of Montana companies have signed up so far to attend Tester's workshop, which is free and open to the public. Montanans interested in attending are encouraged to RSVP at [tester.senate.gov/workshop](http://tester.senate.gov/workshop).

"Folks in the Flathead have been especially hurt by the downturn in the economy," said Tester, who worked with the Kalispell Chamber of Commerce to bring a workshop to the area. "But, Montana has got some of the hardest working people in the country. My goal is to help ignite some innovation and outside-the-box thinking. By giving our small businesses information on the tools available, we'll get those businesses cranking again and we'll boost jobs and opportunities for Montanans."

Several Montana entrepreneurs will also be on hand, including:

- **Tom McMakin** of Bozeman, a venture capitalist and former COO of Great Harvest Bread Company in Dillon;
- **Bill Payne** of Whitefish, a business executive, engineer, angel investor, Frontier Angel Fund.



## Rockin' the Boat Chamber Summer Cruise on Far West

Join us for an evening of fun and fellowship at "Rock'in the Boat" the Chamber's summer party on Flathead Lake in the newly-returned Far West. The event will be held Wednesday, July 28, 5:00-7:00 pm, departing and returning from The Docks in Lakeside. The cost is \$20 per person for members; \$25 for non-members. Your reservation includes passage on the cruise and light dining fare. There will be a cash bar. Reserve your seat by making payment at [www.kalispellchamber.com](http://www.kalispellchamber.com) or by calling 406-758-2800 for the first 145 people. See you there!

## Ribbon Cuttings



RBM Cabinets



Moore Hearing



Walmart



15 Depot Park  
Kalispell, MT 59901

OCCUPANT / POSTAL PATRON

PRSRTD  
U.S. Postage  
PAID  
Kalispell, MT  
Permit #13



# Kalispell's Annual Fair Parade

Friday, August 18 – Main Street – Kalispell – 10 am  
Line up at 8th St. and 1st Ave. W. at 9 am

Sponsored by



Parade Entry Form

Primary Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Business/Organization Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

DIVISION (check all that apply):  Youth  Adult  Commercial  Motorized Vehicle  Horse Drawn  
TO BE JUDGED?  YES  NO

Mail entry forms to: Kalispell Area Chamber of Commerce  
15 Depot Park, Kalispell, MT 59901  
Or fax to: (406) 758-2805

For more information contact the Kalispell Chamber at 758-2800

- Line Up Time 7:30-8:30 on 8th Street West from 1st Ave.
- Judging Begins at 8:30 a.m.

### FAIR PARADE GUIDELINES

- \*No throwing of candy or any promotional items to the spectators. Items must be handed out.
- \*No alcoholic beverages to be consumed or exposed during the line up or procession.
- \*Each entry should be decorated with the theme of the parade.
- \*A representative for each entry must check in at the Flathead High School Parking Lot.
- \*BE CAREFUL AND MINDFUL OF THE STREET CONDITIONS.